### FOLLOWING THE SALE OF ITS AEROSTRUCTURES BUSINESS, SENIOR WILL BE A MARKET-LEADING PURE-PLAY FLUID CONVEYANCE AND THERMAL **MANAGEMENT ("FCTM") BUSINESS**



### GLOBAL, MARKET-LEADING, FCTM SYSTEMS PROVIDER

Senior designs and manufactures high-value added FCTM products and systems for the principal original equipment manufacturers in the worldwide aerospace, defence, land vehicle and power & energy markets

### INVESTMENT PROPOSITION

- Differentiated products, combined with design-rich IP and expert know-how
- Well-positioned for growth, outperforming attractive and structurally resilient end markets
- Structurally higher operating margins
- Sustained profitable growth and lower capital intensity, driving improved returns and enhanced value for shareholders
- Stronger operational cash flow conversion, supporting investment in growth and shareholder returns

### WHERE OUR PRODUCTS GO

Senior provides differentiated, highly engineered products in attractive and structurally resilient end markets, underpinned by FCTM technology, which is embedded in our design-rich IP products and systems



# 39% CIVIL AEROSPACE\*

Increasing air traffic, the need for more fuelefficient aircraft and replacement demand drives 3-4% growth in new aircraft demand. Senior's product and technology portfolio is well placed to benefit from this demand.

\*Includes space and adjacent markets (semiconductors and medical)



# 16% DEFENCE

Senior develops content for key US and European military aircraft platforms. The business has key positions on major funded programmes like the F-35, C-130J, T7 Red Hawk, Eurofighter Typhoon and Dassault Rafale.



Senior's products for the land vehicle sector are used on both traditional ICE and new BEV programmes. Demand will be driven by growth in transport volumes and tightening emissions regulations for truck, off-highway and passenger vehicles.



# 18% power & energy\*

Senior is a market leader in FCTM systems used within industrial, petrochemical and power generation sectors. Its products and technologies serve both existing energy markets and growing sectors including hydrogen and nuclear power.

OUR DESIGN-RICH IP AND EXPERT KNOW HOW POSITIONS SENIOR AS A MARKET LEADING PURE PLAY FLUID CONVEYANCE AND THERMAL MANAGEMENT BUSINESS

# SENIOR WILL BE A HIGHER QUALITY, PURE PLAY FCTM BUSINESS



Strategy to deliver enhanced shareholder value underpinned by new medium-term financial targets:



Achieve at least double-digit (%) margins in the medium term

Aerospace adjusted operating margins: at least mid-teens (%) in the medium term

Flexonics adjusted operating margins: 10%-12% in the medium term



Cash conversion

Greater than 85% through the cycle



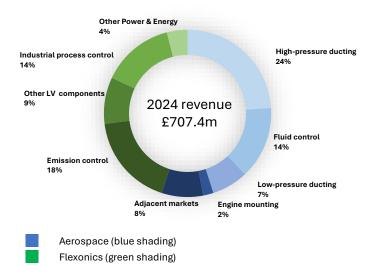
Return on capital employed

15-20% ROCE in the medium term

Underpinned by a strong balance sheet, with leverage at 0.5x – 1.5x

This will be supported by an expectation of mid-single digit organic revenue growth through the cycle

### **PRODUCT CATEGORIES**



### **GLOBAL FOOTPRINT**



### **PRODUCT EXAMPLES**



High pressure ducting



Fluid control



**Emission control** 



Industrial process control